## UNITED

# Opportunities and Challenges when flying with Certified SAF

September 2024

PREPARED FOR ISCC TECHNICAL STAKEHOLDER MEETING





# SAF Leadership

Over the past 10 years, United has grown its voluntary SAF usage through the support of its customers

First definitive,ongoing SAFpurchase agreementby an airline globally

I First ongoing use of SAF on flights
out of Los Angeles International
Airport

Ī

I Launched Eco-Skies Alliance.

| First Passenger test flight Using

100% SAF in one engine.

Established United Airlines

Ventures to fund new aviation

technologies

I First U.S. airline to
I publish CO<sub>2</sub> emissions
I estimates for
I flights. Launched Sustain
I able Flight Fund













2023



2013

2016

2020

2021

First airline commitment to net zero by reducing 100% of GHGs by 2050 without relying on traditional offsets

2022

First International SAF
expansion into
Amsterdam Airport by
a U.S. airline

2024

First airline to purchase SAF for commercial use at Chicago O'Hare

Co-investments from our customers have allowed United to be the largest U.S. airline buyer of SAF<sup>1</sup>



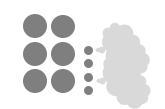
# Role of SCS Programs

United's SAF purchased for voluntary use has been certified by an ICAO approved SCS with ISCC (PLUS + EU) governing the predominant certifications

### **SAF Value Chain**

















Feedstock Providers
United sources only
certified SAF without use
of palm oil derivatives<sup>1,2</sup>

SAF Supplier
United contracts with
SAF suppliers at delivery
locations in the US, UK
and EU3

United
We assume SAF delivery
and any operational risks

Eco-Skies Alliance
United's SAF program
issues certificates
attesting emission
reductions

Scope 3 Customers
Customers provide coinvestment for SAF
green premium in return
for emissions benefits

ISCC's compliance programs provide visibility into SAF feedstock generation and production, allowing United and its customers greater confidence in the sustainability criteria and environmental benefits of the voluntary SAF purchased for use

### **Operational Visibility Across Value Chain**













**End Customer** 

**Feedstock Providers** 

Supplier

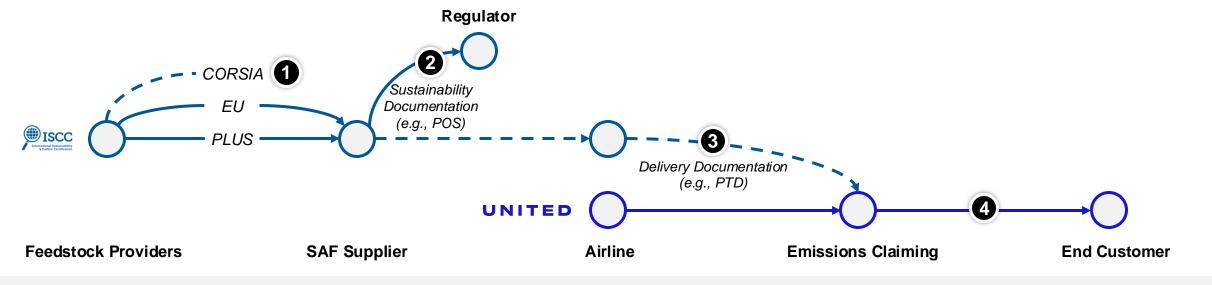
Airline

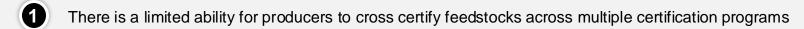
**Emissions Claiming** 

# Opportunities for Evolution

Current certification programs were designed prior to the development of today's complex markets for regulatory and voluntary SAF

### **SAF Value Chain**







- 3 Delivery documentation is being used by most suppliers to for airlines to substantiate sustainability claims
- 4 Strict views on additionality prevents incentivized SAF from being used in Credit Transfer System

Airlines and end customers are requesting detailed justification of sustainability claims for their own voluntary and regulatory reporting

