State of play and SAF pricing

ISCC Technical Stakeholder meeting 2 September 2025

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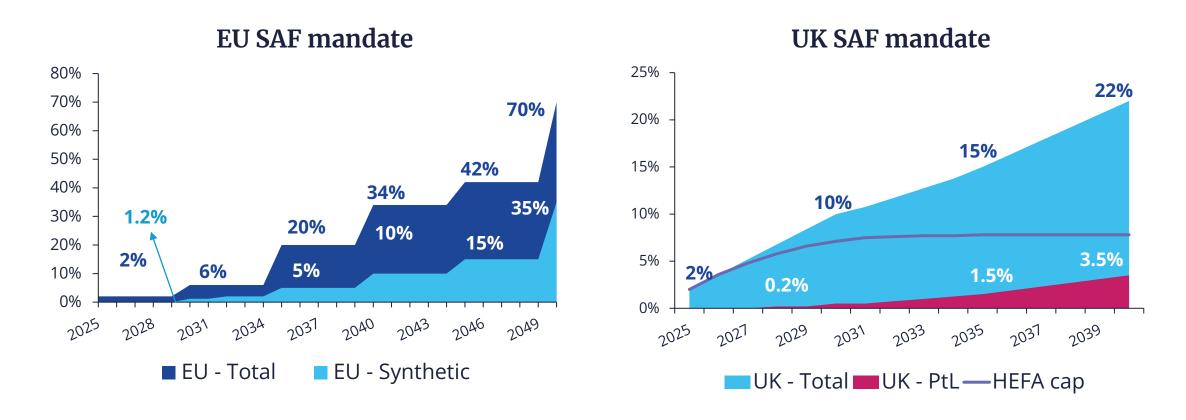
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Mandates and incentives shaping global SAF trade flows

2025 SAF balances Europe: +1.1mn t North America: +2.3mn t Asia-Pacific: +3.4mn t Latin America: 0.3mn t



EU and UK mandates main demand drivers >1.5mn t SAF in 2025



- Mandates set out penalties/buy-outs in case of non-compliance
- **EU ETS**: 20mn EU ETS set aside to cover a portion of the SAF premium



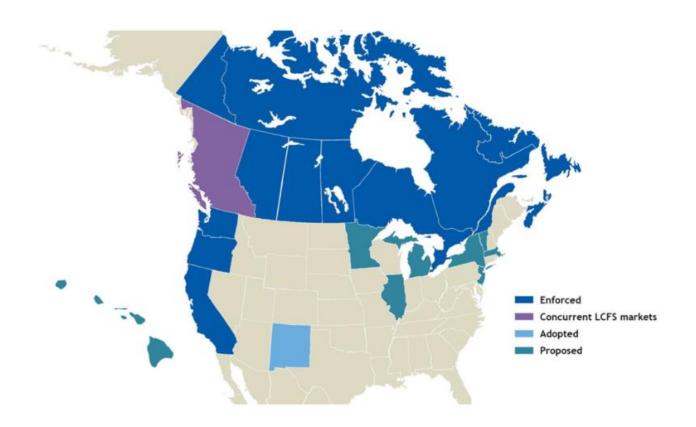
National initiatives shaping up in Asia-Pacific

Asia Pacific – Proposed, Announced, Discussed SAF Policy (percentage volume SAF)												
Country	Status	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035
Thailand	Proposed	-	1.0	1.0	1.0	1.0	3.0	3.0	3.0	5.0	5.0	5.0
Japan	Proposed*	-	-	-	-	-	5.0*	5.0	5.0	5.0	5.0	5.0
Singapore	Confirmed	-	1.0	1.0	1.0	1.0	5.0	5.0	5.0	5.0	5.0	5.0
Indonesia	Enacted/ Proposed	-	-	1.0	1.0	1.0	2.5	2.5	2.5	2.5	2.5	2.5
Malaysia	Discussed^	-	-	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
China	Enacted/ Discussed	50kt	1.0 in selected airports									
South Korea	Confirmed	-	-	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Australia	Discussed	-	-	-	-	-	-	-	-	-	-	-
India	Proposed#	-	-	1.0	2.0	2.0	5.0	5.0	5.0	5.0	5.0	5.0

^ Malaysia's discussed target of 1pc currently has no start-year. Assumed to be 2027
*Japan proposed 5pc reduction in GHG intensity of aviation fuel in 2030
international aviation fuel only



LCFS programs, EPA blend mandates and 45Z incentivise US SAF supply



- Various federal and state incentives supporting SAF production in the US
- Some state-level credits are aimed at boosting SAF uplift, subsidising airlines



Global HEFA-SPK pricing – tracking evolving market flows

Americas HEFA-SPK operating plants:

- Diamond Green: Texas
- Montana Renewables: Montana
- XCF: Nevada
- World Energy: California

USWC SAF, SAF100 SAF100 USGC
SAF100 Illinois SAF fob ARA, cif NWE

Europe HEFA-SPK operating plants:

- Eni: Italy
- Neste: Finland
- Neste: Netherlands
- Repsol: Spain
- St1: Sweden

Asia-Pacific HEFA-SPK operating plants:

- Cosmo Oil: Japan
- EcoCeres: China
- Haike Petrochemical: China
- Haixin: China
- Henan Junheng Industrial Group: China
- Jiaao: China
- Neste: Singapore





Pricing the "vanilla" trade for "neat SAF" at the point of highest liquidity

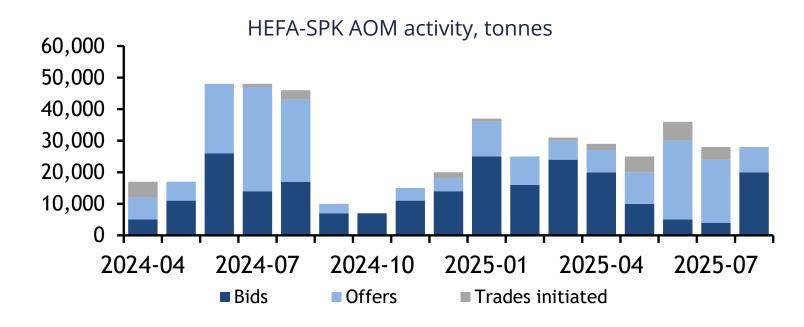
- HEFA-SPK meeting ASTM D7566 specifications
- Currency/unit:
 - diff. to ICE Gasoil in USD/m³ and in USD/t (Gasoil escalated for HEFA density 0.76kg/l)
 - Outright in USD/t and USD /m³
- Timing: Loading 7-28 days forward
- Location: Fob ARA range
- Size: 1,000t
- Certification: RED-compliant
- Feedstock: RED-compliant UCO
- GHG savings: min. 80pc
- Dutch double counting
- C14 test

ICE Gasoil + Bio-premium = Argus HEFA-SPK Fob ARA range (Argus SAF index)



Robust liquidity underpinning Argus HEFA-SPK pricing

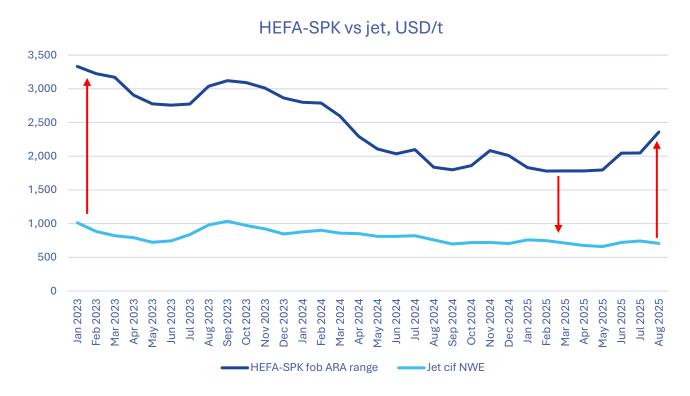




- Traditional market survey complemented with launch in 2016 of AOM price discovery platform. >2.6mn t traded in 2024 across all biofuels
- **30,000t HEFA trade initiated**, >430,000t worth of bids and offers since April 2024
- **SAF futures contract** settling on the Argus HEFA-SPK FOB ARA barge price launched by ICE in December 2024, **already traded** (~25,000t April & 3Q)



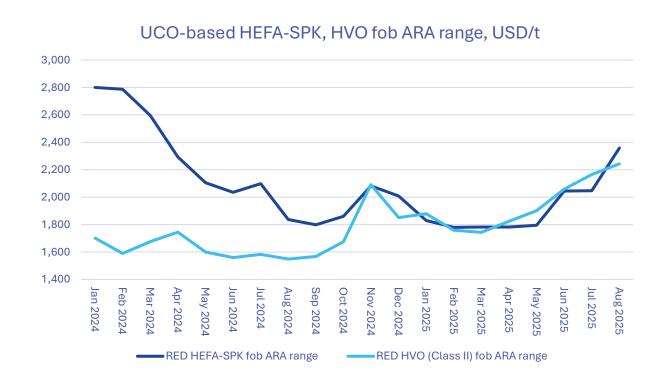
HEFA-SPK SAF price disconnected from fossil jet



- HEFA SAF and fossil jet have different supply & demand fundamentals
- Fixed premium to Jet not reflective of HEFA SAF & biofuels market dynamics



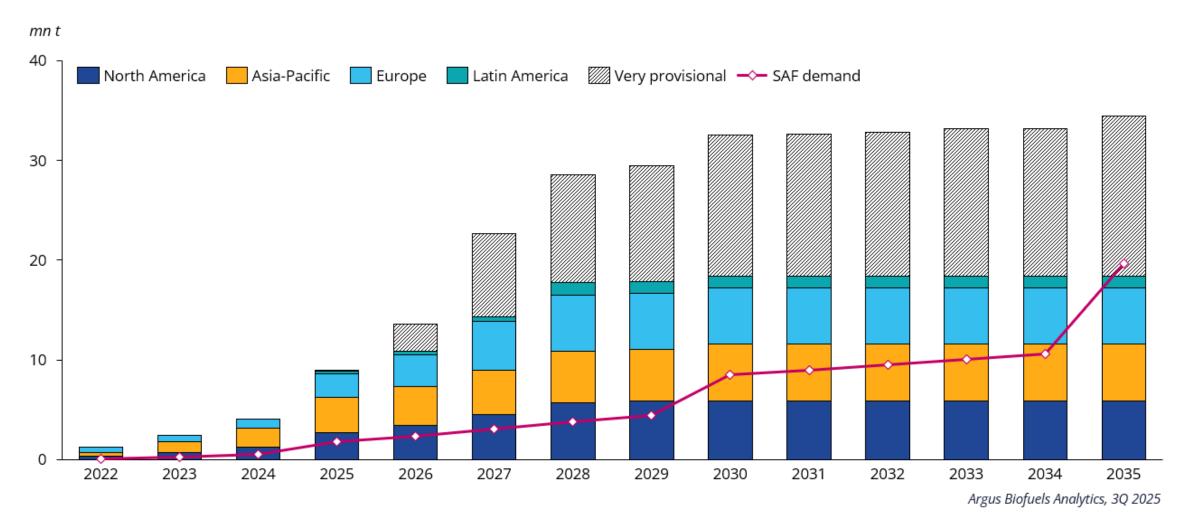
Slow start of 2025, but recent price hike on tightening supply



- Slow start of the year for SAF, but recent price uptick due to tightening supply
- Several producers maximised HVO yield earlier in the year due to the product's premium over HEFA-SPK

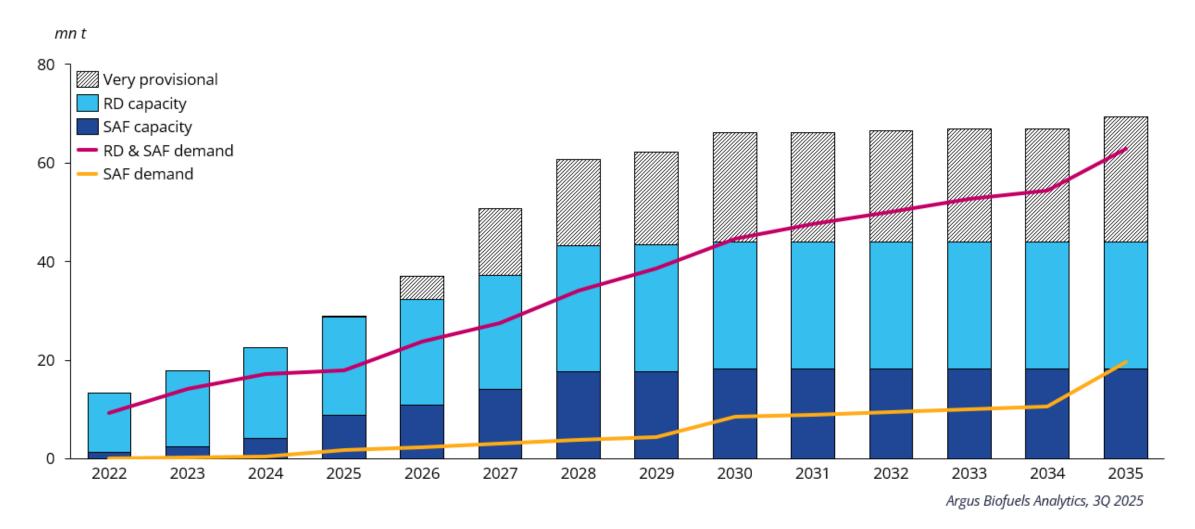


SAF supply could tighten after 2034 with current targets





But more balanced outlook when both HVO and SAF accounted for





Questions?